

(Constituted in the Republic of Singapore pursuant to a Trust Deed dated 14 February 2013 (as amended))

MAPLETREE NORTH ASIA COMMERCIAL TRUST UNAUDITED FINANCIAL STATEMENTS FOR THE SECOND QUARTER AND FINANCIAL PERIOD FROM 1 APRIL 2018 TO 30 SEPTEMBER 2018 AND DISTRIBUTION ANNOUNCEMENT

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#### Summary Results of Mapletree North Asia Commercial Trust ("MNACT") Group

	1H FY18/19 <sup>1</sup>	1H FY17/18 <sup>2</sup>	Variance %	2Q FY18/19 <sup>3</sup>	2Q FY17/18 <sup>4</sup>	Variance %
Gross revenue (S\$'000)	199,022	177,016	12.4	104,604	88,113	18.7
Net property income (S\$'000)	160,434	142,882	12.3	83,641	70,904	18.0
Distributable income (S\$'000)	117,589	104,445	12.6	60,846	52,534	15.8
Distribution per unit (cents) 5	3.807	3.714	2.5	1.926	1.868	3.1

<sup>&</sup>lt;sup>1</sup> Period from 1 April 2018 to 30 September 2018 ("1H FY18/19"). DPU is calculated based on 3,158,922,006 units.

<sup>&</sup>lt;sup>2</sup> Period from 1 April 2017 to 30 September 2017 ("1H FY17/18"). DPU is calculated based on 2,812,165,492 units.

<sup>&</sup>lt;sup>3</sup> Period from 1 July 2018 to 30 September 2018 ("2Q FY18/19"). DPU is calculated based on 3,158,922,006 units.

<sup>&</sup>lt;sup>4</sup> Period from 1 July 2017 to 30 September 2017 ("2Q FY17/18"). DPU is calculated based on 2,812,165,492 units.

<sup>&</sup>lt;sup>5</sup> The number of units in issue as at the end of 2Q does not include the payment of Manager's base fee and the property manager's management fees (collectively known as "Fees") in units of 7,540,036 for 2Q FY18/19. The units for payment of Fees for 2Q, to be issued in November 2018, will be included in the computation of the DPU payable for the third-quarter of the financial year.

#### Introduction

Mapletree North Asia Commercial Trust ("MNACT") (formerly known as Mapletree Greater China Commercial Trust, "MGCCT") was constituted in the Republic of Singapore pursuant to a Trust Deed dated 14 February 2013 (as amended). MNACT was listed on Singapore Exchange Securities Trading Limited ("SGX-ST") on 7 March 2013 (the "Listing Date") as a real estate investment trust. The principal investment strategy of MNACT is to invest, directly or indirectly, in a diversified portfolio of income-producing real estate in the Greater China region and Japan, which is used primarily for commercial purposes (including real estate used predominantly for retail and/or offices), as well as real estate-related assets.

The current portfolio of MNACT comprises nine commercial properties in Hong Kong SAR, People's Republic of China and Japan with a total lettable area of 4.2 million square feet. The total book value is \$\$7,190.5 million as of 30 September 2018:

- (a) Festival Walk, a landmark territorial retail mall and lifestyle destination with an office component in the Kowloon Tong area of Hong Kong. Festival Walk has been consistently ranked as one of the top ten shopping malls in Hong Kong (acquired on listing date);
- (b) Gateway Plaza, a premier Grade-A office building with a retail podium located in the established and prime Lufthansa Area in Beijing, China (acquired on listing date);
- (c) Sandhill Plaza, a premium quality business park development located at Zhangjiang Hi-tech Park, within the Pudong New Area, Shanghai, China (acquired on 17 June 2015); and
- (d) Japan Properties, three office buildings in Tokyo (IXINAL Monzen-nakacho Building, Higashi-nihonbashi 1-chome Building and TS Ikebukuro Building); an office building in Yokohama (ABAS Shin-Yokohama Building); and two office buildings in Chiba (SII Makuhari Building and Fujitsu Makuhari Building) (collectively the "Japan Properties") (acquired on 25 May 2018).

All these properties enjoy excellent connectivity via convenient access to major roads, expressways and subway lines, with quality tenants operating across diversified trade sectors.

The Mapletree North Asia Commercial Trust Management Ltd. ("MNACTM" or the "Manager") aims to deliver stable and steady DPU growth to Unitholders, through actively managing and enhancing the properties, acquiring good quality income-producing commercial assets aligned with MNACT's investment mandate, and having in place an active capital management strategy to manage both interest rate and foreign exchange volatility.

MNACT's distribution policy is to distribute at least 90.0% of its distributable income. With effect from 1 April 2018, the distribution will be on a quarterly¹ basis instead of on a semi-annual basis.

<sup>&</sup>lt;sup>1</sup> Refer to the announcement titled "Change from semi-annual to quarterly distribution", released on SGXNET by the Manager on 25 April 2018.

### 1(a) Statement of Total Return and Distribution Statement (MNACT Group)

Statement of Total Return	1H FY18/19 (S\$'000)	1H FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)	2Q FY18/19 (S\$'000)	2Q FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)
Gross revenue <sup>1</sup>	199,022	177,016	12.4	104,604	88,113	18.7
Property operating expenses	(38,588)	(34,134)	(13.0)	(20,963)	(17,209)	(21.8)
Net property income	160,434	142,882	12.3	83,641	70,904	18.0
Interest income	892	1,038	(14.1)	450	452	(0.4)
Manager's management fees <sup>2</sup>						
- Base fee	(11,887)	(10,445)	(13.8)	(6,212)	(5,254)	(18.2)
- Performance fee	(481)	(296)	(62.5)	(433)	(205)	NM
Trustee's fee	(366)	(328)	(11.6)	(188)	(163)	(15.3)
Other trust expenses	(714)	(565)	(26.4)	(381)	(339)	(12.4)
Net foreign exchange gain/ (loss)	2,525	2,554	(1.1)	(471)	866	NM
Finance costs	(36,719)	(35,352)	(3.9)	(19,230)	(17,266)	(11.4)
Net change in fair value of financial derivatives	(1,898)	336	NM	(1,369)	61	NM
Net income/ total return for the period before income tax	111,786	99,824	12.0	55,807	49,056	13.8
Income tax expenses	(19,436)	(16,767)	(15.9)	(9,940)	(8,348)	(19.1)
Total return for the period after income tax before distribution	92,350	83,057	11.2	45,867	40,708	12.7
Attributable to:						
Unitholders	92,183	83,057	11.0	45,748	40,708	12.4
Non-controlling interests <sup>3</sup>	167		NM	119	-	NM
Total return for the period	92,350	83,057	11.2	45,867	40,708	12.7

Distribution Statement	1H FY18/19 (S\$'000)	1H FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)	2Q FY18/19 (S\$'000)	2Q FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)
Total return for the period attributable to Unitholders	92,183	83,057	11.0	45,748	40,708	12.4
Distribution adjustments (Note A)	25,406	21,388	18.8	15,098	11,826	27.7
Distributable income to Unitholders	117,589	104,445	12.6	60,846	52,534	15.8

#### Footnotes:

- Revenue is presented net of Value Added Tax applicable to Gateway Plaza and Sandhill Plaza in China. Revenue is
- presented net of consumption tax applicable to the Japan Properties.

  Manager's base fee is calculated based on 10% of distributable income for the period. This includes the asset management fee payable to Mapletree Investments Japan Kabushiki Kaisha ("MIJ") in cash and calculated based on 10% of distributable income from the Japan Properties.
  - The Manager's performance fee is based on 25% of the growth of the FY2018/2019 DPU over the FY2017/2018 DPU.
- Non-controlling interests refer to 1.53% effective interest of the Japan Properties held by MIJ through its non-managing member interest share of the net asset value of the Japan Properties.

# 1(a) Statement of Total Return and Distribution Statement (MNACT Group)

	1H FY18/19 (S\$'000)	1H FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)	2Q FY18/19 (S\$'000)	2Q FY17/18 (S\$'000)	Variance Positive/ (Negative) (%)
Note A:						
Distribution adjustments <sup>1</sup> comprise:						
- Trustee's fee	366	328	11.6	188	163	15.3
- Financing fees	2,110	1,372	53.8	1,111	601	84.9
- Manager's base fee paid/payable in units	10,717	10,445	2.6	5,354	5,254	1.9
<ul> <li>Manager's performance fee paid/payable in units</li> </ul>	481	296	62.5	433	205	NM
- Property manager's management fees paid/payable in units	6,316	6,202	1.8	3,151	3,061	2.9
Net change in fair value of financial derivatives	1,898	(336)	NM	1,369	(61)	NM
<ul> <li>Net foreign exchange (gain)/ loss on capital item²</li> </ul>	(2,638)	(1,253)	NM	83	88	(5.7)
Other non-tax deductible items and other adjustments	6,156	4,334	42.0	3,409	2,515	35.5
	25,406	21,388	18.8	15,098	11,826	27.7

#### Footnotes:

### NM - Not Meaningful

- Excludes share attributable to non-controlling interests.
- Net foreign exchange (gain)/loss on capital item arise from the partial settlement of inter-company loans between MNACT and its overseas subsidiaries. These transactions are capital in nature and the foreign exchange (gain)/loss arising is not distributable.

# 1(b)(i) Statement of Financial Position (MNACT Group)

	30 Sep 2018 (S\$'000)	31 Mar 2018 (S\$'000)
Current assets		
Cash and bank balances	184,635	177,981
Trade and other receivables	10,980	9,419
Other current assets	2,779	554
Inventories	755	743
Derivative financial instruments <sup>1</sup>	1,076	1,489
Total current assets	200,225	190,186
Non-current assets		
Derivative financial instruments <sup>1</sup>	27,794	38,078
Investment properties	7,190,454	6,292,007
Plant and equipment	2,195	2,478
Total non-current assets	7,220,443	6,332,563
Total Assets	7,420,668	6,522,749
Current liabilities		
Trade and other payables	72,324	87,303
Borrowings	56,395	83,801
Current income tax liabilities	35,362	29,930
Derivative financial instruments <sup>1</sup>	1,574	244
Total current liabilities	165,655	201,278
Non-current liabilities		
Trade and other payables	113,826	60,410
Borrowings	2,842,310	2,277,284
Derivative financial instruments <sup>1</sup>	11,899	2,696
Deferred tax liabilities	95,203	92,329
Total non-current liabilities	3,063,238	2,432,719
Total Liabilities	3,228,893	2,633,997
Net assets	4,191,775	3,888,752
Represented by:		
Unitholders' funds	4,089,286	3,812,613
General reserve	1,840	1,221
Hedging reserve	16,232	16,004
Foreign currency translation reserve	79,378	58,914
Non-controlling interests <sup>2</sup>	5,039	-
	4,191,775	3,888,752
Net Asset Value (NAV) per unit (S\$)	1.325	1.376

#### Footnotes:

<sup>1</sup> Derivative financial instruments represent the fair value as at period end of the (i) currency forwards to swap HKD, RMB and JPY to SGD; (ii) interest rate swaps to swap floating interest payments into fixed; and (iii) cross currency interest rate swaps to swap SGD fixed interest rate and USD floating interest rate to HKD fixed interest rate and SGD fixed interest rate to JPY fixed interest rate.

<sup>2</sup> Non-controlling interests refer to 1.53% effective interest of the Japan Properties held by MIJ through its non-managing member interest share of the net asset value of the Japan Properties.

### **Statement of Financial Position (MNACT)**

	30 Sep 2018 (S\$'000)	31 Mar 2018 (S\$'000)
Current assets		
Cash and bank balances	56,195	90,867
Trade and other receivables	7,397	5,567
Derivative financial instruments <sup>1</sup>	525	1,093
Total current assets	64,117	97,527
Non-current asset		
Investments in subsidiaries	2,612,346	2,321,459
Total non-current asset	2,612,346	2,321,459
Total Assets	2,676,463	2,418,986
Current liabilities		
Trade and other payables	7,817	8,451
Current income tax liabilities	88	82
Derivative financial instruments <sup>1</sup>	1,574	244
Total current liabilities	9,479	8,777
Total Liabilities	9,479	8,777
Net assets	2,666,984	2,410,209
Represented by:		
Unitholders' funds	2,668,032	2,409,359
Hedging reserve	(1,048)	850
	2,666,984	2,410,209
Net Asset Value (NAV) per unit (S\$)	0.844	0.853

#### Footnote:

# 1(b)(ii) Aggregate Amount of Borrowings and Debt Securities (MNACT Group)<sup>2</sup>

	30 Sep 2018 (S\$'000)	31 Mar 2018 (S\$'000)
Amount repayable within one year		
Bank loans (unsecured)	56,504	83,906
Amount repayable after one year		
Bank loans (secured)	376,607	-
Bank loans (unsecured)	1,679,392	1,578,098
Tokutei Mokuteki Kaisha ("TMK") Bonds (secured)	78,619	-
Medium-term notes ("MTN") (unsecured)	718,365	706,148
Gross borrowings	2,909,487	2,368,152
Less: Unamortised transaction costs <sup>3</sup>	(10,782)	(7,067)
Net borrowings	2,898,705	2,361,085
Represented by:		
Current position	56,395	83,801
Non-current position	2,842,310	2,277,284

#### Footnotes

- <sup>2</sup> There are no borrowings and debt securities taken up at MNACT entity level.
- Transaction costs are amortised over the life of the loan facilities and the tenure of the MTN and TMK Bonds.

<sup>&</sup>lt;sup>1</sup> Derivative financial instruments represent the fair value as at period end of the currency forwards to swap HKD, RMB and JPY to SGD.

# 1(c) Statement of Cash Flows (MNACT Group)

	1H FY18/19 (S\$'000)	1H FY17/18 (S\$'000)	2Q FY18/19 (S\$'000)	2Q FY17/18 (S\$'000)
Cash flows from operating activities				
Total return for the period Adjustments for:	92,350	83,057	45,867	40,708
- Income tax expenses	19,436	16,767	9,940	8,348
- Amortisation of rent free incentive	701	697	312	274
- Depreciation	382	228	191	130
- Plant and equipment written off	-	30	-	30
- Net change in fair value of financial derivatives	1,898	(336)	1,369	(61)
- Manager's management fees paid/payable in units	11,198	10,741	5,787	5,459
- Property manager's management fees paid/payable in units	6,316	6,202	3,151	3,061
- Finance costs	36,719	35,352	19,230	17,266
- Interest income	(892)	(1,038)	(450)	(452)
- Net foreign exchange (gain)/loss on capital item	(2,638)	(1,253)	83	88
Operating cash flows before working capital changes Changes in working capital:	165,470	150,447	85,480	74,851
- Trade and other receivables and other current assets	(4,380)	40,725	26,203	13,534
- Inventories	(12)	60	7	12
- Trade and other payables	(4,862)	(5,942)	2,825	(2,069)
Cash generated from operations	156,216	185,290	114,515	86,328
- Income tax paid	(10,440)	(22,031)	(4,008)	(17,971)
Net cash provided by operating activities	145,776	163,259	110,507	68,357
Cash flows from investing activities				
Additions to investment properties	(652)	(488)	(58)	(236)
Additions to plant and equipment	(9)	(101)	(9)	(101)
Net cash outflow on acquisition of investment properties	(732,770)	(101)	(399)	(101)
Interest income received	857	1,169	206	691
Net cash (used in)/provided by investing activities	(732,574)	580	(260)	354
Cash flows from financing activities	(102,011)		(200)	
Repayment of bank loans	(507,659)	(167,883)	(279,231)	(57,911)
Proceeds from bank loans	898,948	114,898		
Proceeds from issuance of TMK bonds		114,090	263,832	10,676
	78,077	-	-	-
Proceeds from issuance of new units pursuant to private placement	330,298	-	- (E EZZ)	-
Payment of issue expenses	(5,577)	(404.000)	(5,577)	
Payments of distributions to Unitholders	(163,199)	(104,296)	(35,141)	-
Payments of distributions to non-controlling interests	(56)	-	(56)	-
Contribution from non-controlling interests	4,960		-	-
Financing fees paid	(5,292)	(555)	(1,466)	(76)
Interest paid	(35,029)	(34,562)	(20,108)	(19,423)
Change in restricted cash <sup>1</sup>	(5,164)	-	396	-
Net cash from/(used in) financing activities	590,307	(192,398)	(77,351)	(66,734)
Net increase/(decrease) in cash and cash equivalents held	3,509	(28,559)	32,896	1,977
Cash and cash equivalents at beginning of the period	177,981	180,420	148,833	148,758
Effect of currency translation on cash and cash equivalents	(2,019)	(492)	(2,258)	634
Cash and cash equivalents at end of the period	179,471	151,369	179,471	151,369
Amount received and set aside to be repaid to a related party <sup>2</sup>	<u> </u>	43,953		43,953
Cash and cash equivalents at end of the period	179,471	195,322	179,471	195,322

#### Footnotes:

For the purpose of presenting the consolidated statement of cash flows, cash and cash equivalents comprise the following:

	1H	1H	2Q	2Q
	FY18/19	FY17/18	FY18/19	FY17/18
	(S\$'000)	(S\$'000)	(S\$'000)	(S\$'000)
Cash and bank balances	184,635	195,322	184,635	195,322
Less: Restricted cash	(5,164)	-	(5,164)	-
Cash and cash equivalents per consolidated statement of cash flows	179,471	195,322	179,471	195,322

Restricted cash relates to the amount of cash reserves for the Japan Properties which is required to be maintained based on the agreements with the banks. Restricted cash are reserves for use in capital expenditure, interest expense and certain property related expenses to ensure these liabilities can be met when incurred.

<sup>2</sup> This was related to the resolution of a previous litigation action where the cash awarded in favour of HK Gateway Plaza Company Limited ("HKGW") has since been repaid to a related party Mapletree India China Fund Ltd ("MICF"), the previous owner of the property.

# 1(c)(i) Status of the use of proceeds raised from any offerings pursuant to Chapter 8 and whether the use of proceeds is in accordance with the stated use

The gross proceeds<sup>1</sup> of \$330.3 million received from the private placement on 8 May 2018 has been fully utilized to partially fund the acquisition of the Japan Properties in accordance with the stated use.

<sup>&</sup>lt;sup>1</sup> Please refer to MNACT's SGX-ST Announcement dated 25 May 2018 titled "Completion of Acquisition of the Japan Portfolio and Use of Proceeds of the Private Placement."

# 1(d)(i) Statement of Movements in Unitholders' Funds (MNACT Group)

	Unithold	lers' funds					
	Operations (S\$'000)	Unitholders' Contribution (S\$'000)	General reserve (S\$'000)	Hedging reserve (S\$'000)	Foreign currency translation reserve (S\$'000)	Non- controlling interests (S\$'000)	Total (S\$'000)
Balance as at 1 Apr 2018	1,373,670	2,438,943	1,221	16,004	58,914	_	3,888,752
Total return for the period	92,183	-	-	-	-	167	92,350
Distributions to Unitholders	(113,072)	(50,127)	-	-	-	-	(163,199)
Transfer to general reserve	(619)	-	619	_	-	-	-
Issue of new units arising from:  – settlement of	-	18,021	-	-	-	-	18,021
management fees  – private placement	_	330,298	<u>-</u>	_	_	_	330,298
<ul> <li>settlement of acquisition</li> </ul>	-	5,689	-	-	-	-	5,689
fees Issue expenses	_	(5,700)	-	_	_	_	(5,700)
Fair value changes on cash flow hedges	-	(3,700)	-	(16,415)	-	(35)	(16,450)
Contribution from non- controlling interests	-	-	-	-	-	4,960	4,960
Distributions to non- controlling	-	-	-	-	-	(56)	(56)
interests(capital returns) Transfer to Statement of Total Return	-	-	-	16,643	(2,638)	-	14,005
Translation differences relating to financial statements of foreign subsidiaries and quasiequity loans	-	-	•	-	23,102	3	23,105
Balance as at 30 Sep 2018	1,352,162	2,737,124	1,840	16,232	79,378	5,039	4,191,775
Balance as at 1 Jul 2018	1,330,568	2,734,154	1,533	11,280	78,895	4,955	4,161,385
Total return for the period	45,748	-	-	-	-	119	45,867
Distributions to Unitholders	(23,847)	(11,294)	-	-	-	-	(35,141)
Transfer to general reserve Issue of new units arising from settlement of:	(307)	-	307	-	-	-	-
<ul> <li>management fees</li> </ul>	-	8,575	-	-	-	-	8,575
<ul><li>acquisition fees</li><li>Fair value changes on cash</li></ul>	-	5,689 -	-	(8,420)	-	- 17	5,689 (8,403)
flow hedges Distributions to non- controlling	-	-	-	-	-	(56)	(56)
interests(capital returns) Transfer to Statement of Total Return	-	-	-	13,372	83	-	13,455
Translation differences relating to financial statements of foreign subsidiaries and quasiequity loans	-	-	-	-	400	4	404
Balance as at 30 Sep 2018	1,352,162	2,737,124	1,840	16,232	79,378	5,039	4,191,775

# 1(d)(i) Statement of Movements in Unitholders' Funds (MNACT Group)

	Unitholders' funds					
	Operations (S\$'000)	Unitholders' Contribution (S\$'000)	General reserve (S\$'000)	Hedging reserve (S\$'000)	Foreign currency translation reserve (S\$'000)	Total (S\$'000)
Balance as at 1 Apr 2017	968,039	2,445,954	238	15,953	206,136	3,636,320
Total return for the period	83,057	-	-	-	-	83,057
Distributions to Unitholders	(82,771)	(21,525)	-	-	-	(104,296)
Transfer to general reserve	(412)	-	412	-	-	-
Issue of new units arising from settlement of management fees	-	17,383	-	-	-	17,383
Fair value changes on cash flow hedges	-	-	-	5,474	-	5,474
Transfer to Statement of Total Return Translation differences relating to financial statements of foreign subsidiaries and quasi- equity loans	-	-	-	(23,383)	(1,253) (108,277)	(24,636) (108,277)
Balance as at 30 Sep 2017	967,913	2,441,812	650	(1,956)	96,606	3,505,025
Balance as at 1 Jul 2017	927,417	2,433,520	438	974	127,813	3,490,162
Total return for the period	40,708	-	-	-	-	40,708
Transfer to general reserve	(212)	-	212	-	-	-
Issue of new units arising from settlement of management fees	-	8,292	-	-	-	8,292
Fair value changes on cash flow hedges	-	-	-	7,742	-	7,742
Transfer to Statement of Total Return	-	-	-	(10,672)	88	(10,584)
Translation differences relating to financial statements of foreign subsidiaries and quasi- equity loans	-	1	-	-	(31,295)	(31,295)
Balance as at 30 Sep 2017	967,913	2,441,812	650	(1,956)	96,606	3,505,025

# **Statement of Movements in Unitholders' Funds (MNACT)**

	Unithold	ers' funds		
	Operations (S\$'000)	Unitholders' Contribution (S\$'000)	Hedging reserve (S\$'000)	Total (S\$'000)
Balance as at 1 Apr 2018	(29,584)	2,438,943	850	2,410,209
Total return for the period	73,564	-	-	73,564
Distributions to Unitholders	(113,072)	(50,127)	-	(163,199)
Issue of units arising from:  – settlement of management fees	-	18,021	-	18,021
– private placement	-	330,298	-	330,298
<ul><li>– settlement of acquisition fees</li></ul>	-	5,689	-	5,689
Issue expenses	-	(5,700)	-	(5,700)
Fair value changes on cash flow hedges	-	-	(1,620)	(1,620)
Transfer to Statement of Total Return	-	-	(278)	(278)
Balance as at 30 Sep 2018	(69,092)	2,737,124	(1,048)	2,666,984
Balance as at 1 Jul 2018	(81,967)	2,734,154	321	2,652,508
Total return for the period	36,722	-	-	36,722
Distributions to Unitholders	(23,847)	(11,294)	-	(35,141)
Issue of units arising from settlement of:  – management fees	-	8,575	-	8,575
<ul><li>acquisition fees</li></ul>	-	5,689	-	5,689
Fair value changes on cash flow hedges	-	-	(1,767)	(1,767)
Transfer to Statement of Total Return	-	-	398	398
Balance as at 30 Sep 2018	(69,092)	2,737,124	(1,048)	2,666,984

	Unithold	lers' funds		
	Operations (S\$'000)	Unitholders' Contribution (S\$'000)	Hedging reserve (S\$'000)	Total (S\$'000)
Balance as at 1 Apr 2017	(9,139)	2,445,954	327	2,437,142
Total return for the period	73,764	-	-	73,764
Distributions to Unitholders	(82,771)	(21,525)	-	(104,296)
Issue of units arising from settlement of management fees	-	17,383	-	17,383
Fair value changes on cash flow hedges	-	-	631	631
Transfer to Statement of Total Return	-	-	(295)	(295)
Balance as at 30 Sep 2017	(18,146)	2,441,812	663	2,424,329
Balance as at 1 Jul 2017	(61,233)	2,433,520	602	2,372,889
Total return for the period	43,087	-	-	43,087
Issue of units arising from settlement of management fees	-	8,292	-	8,292
Fair value changes on cash flow hedges	-	-	669	669
Transfer to Statement of Total Return	-	-	(608)	(608)
Balance as at 30 Sep 2017	(18,146)	2,441,812	663	2,424,329

### 1(d)(ii) Details of Any Change in Units

	1H FY18/19 ('000)	1H FY17/18 ('000)	2Q FY18/19 ('000)	2Q FY17/18 ('000)
Balance as at beginning of period	2,826,268	2,795,382	3,146,007	2,804,514
Movements during the period Issue of units arising from: - settlement of management fees	15,685	16,783	7,548	7,651
- private placement	311,602	-	-	-
- settlement of acquisition fees	5,367	-	5,367	-
Total issued units as at end of period	3,158,922	2,812,165	3,158,922	2,812,165

There were no convertibles, treasury units and subsidiary holdings as at 30 September 2018 and 30 September 2017.

# 1(d)(iii) To show the total number of issued units excluding treasury units as at the end of the current financial period, and as at the end of the immediately preceding year

Total number of issued units in MNACT as at 30 September 2018 and 31 March 2018 were 3,158,922,006 and 2,826,267,943 respectively.

# 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury units and subsidiary holdings as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recent audited annual financial statements have been applied

Except as disclosed in paragraph 5, the accounting policies and methods of computation applied in the financial statements for the current reporting period are consistent with those used in the audited financial statements for the financial year ended 31 March 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of the change

The Accounting Standards Council (Singapore) has introduced a new financial reporting framework, Singapore Financial Reporting Standards (International) ("SFRS(I)"), that is identical to the International Financial Reporting Standards issued by the International Accounting Standards Board. The Monetary Authority of Singapore has granted MNACT Group a waiver from compliance with the requirement under Paragraph 4.3 of Appendix 6 to the Code on Collective Investment Schemes to prepare its financial statements in accordance with the Singapore Financial Reporting Standards.

The Group has adopted SFRS(I) on 1 April 2018 and as a result, MNACT Group's financial statements for the financial year ending 31 March 2019 will be prepared in accordance with SFRS(I).

The adoption of SFRS(I) has no material effect on the amounts reported for the current and prior financial periods. Certain comparative figures have been reclassified to conform to the current period presentation.

### 6. Earnings Per Unit ("EPU") and Distribution Per Unit ("DPU")

	1H FY18/19	1H FY17/18	2Q FY18/19	2Q FY17/18
Weighted average number of units <sup>1</sup>	3,082,933,418	2,803,208,505	3,150,639,652	2,807,674,486
Earnings per unit ("EPU") -				
Basic and Diluted <sup>2</sup>				
Based on the weighted average number of units in issue (cents)	2.990	2.963	1.452	1.450
Number of units in issue at end of period	3,158,922,006	2,812,165,492	3,158,922,006	2,812,165,492
Distribution per unit ("DPU")				
Based on the number of units in issue at the end of the period (cents)	3.807	3.714	1.926	1.868

#### Footnotes:

- Weighted average number of units for the period has been adjusted to take into account the units issued as payment for base fee, property and lease management fees and performance fee, the units issued pursuant to private placement on 8 May 2018 and the acquisition fee in units issued on 29 August 2018.
- Diluted earnings per unit is the same as the basic earnings per unit as there are no dilutive instruments in issue during the financial period.

#### 7. Net Asset Value ("NAV") and Net Tangible Asset ("NTA") Per Unit (MNACT Group)

	MNACT	Group	
	30 Sep 2018	31 Mar 2018	
Number of units in issue at end of period	3,158,922,006	2,826,267,943	
NAV and NTA per unit (S\$)¹	1.325	1.376	

#### Footnote:

Net tangible asset per unit is the same as net asset value per unit as there are no intangible assets as at period end. The decrease in NAV per unit is due to units issued pursuant to the private placement to partially fund the acquisition of the Japan Properties and the accrued quarterly distribution (31 March 2018: semi-annual distribution) to be paid to the unitholders.

#### 8. Review of Performance

#### a. Financial results 1H FY18/19 vs 1H FY17/18

Gross revenue increased by \$\$22.0 million or 12.4% to \$\$199.0 million for 1H FY18/19 compared to corresponding period last year. The increase in revenue was mainly due to:

- (i) revenue growth from Festival Walk, Gateway Plaza and Sandhill Plaza as a result of higher rent;
- (ii) contribution from the Japan Properties following the completion of acquisition on 25 May 2018; and
- (iii) offset by lower average rate of HKD.

For 1H FY18/19, Festival Walk, Gateway Plaza, Sandhill Plaza and the Japan Properties made up 63.0%, 22.0%, 6.0% and 9.0% (1H FY17/18: 70.0%, 23.0%, 7.0% and nil) of the portfolio gross revenue respectively.

Property operating expenses increased by \$\$4.5 million or 13.0% to \$\$38.6 million for 1H FY18/19 compared to the corresponding period last year. The increase in property operating expenses was mainly attributable to:

- (i) the acquisition of the Japan Properties;
- (ii) higher marketing and promotion expenses at Festival Walk;
- (iii) higher property maintenance expenses; and
- (iv) offset by lower average rate of HKD.

Net property income for 1H FY18/19 increased by S\$17.6 million or 12.3% to S\$160.4 million, compared to the corresponding period last year.

Net foreign exchange gain of S\$2.5 million for the period (1H FY17/18: S\$2.6 million) was mainly due to the exchange gain of S\$2.6 million (1H FY17/18: S\$1.3 million) from the partial settlement of inter-company loans, which is capital in nature and not distributable.

Finance costs increased by S\$1.4 million compared to the corresponding period last year mainly due to:

- finance costs on the borrowings to fund the acquisition of the Japan Properties (S\$1.8 million);
- (ii) rising interest rate on floating rate debt mitigated by the refinancing of borrowings at lower cost of debt (S\$0.5 million); and
- (iii) offset by lower average rate of HKD (S\$1.0 million).

Net loss in fair value of financial derivatives of S\$1.9 million relates to the mark-to-market movement of currency forward contracts to hedge currency exposures of future HKD, RMB and JPY distributable income.

After taking into account the distribution adjustments, the distributable income to Unitholders for 1H FY18/19 increased by 12.6% to S\$117.6 million, and the distribution per unit grew by 2.5% compared to the corresponding period last year, from 3.714 cents per unit to 3.807 cents per unit.

#### b. Financial results 2Q FY18/19 vs 2Q FY17/18

Gross revenue increased by S\$16.5 million or 18.7% to S\$104.6 million for 2Q FY18/19 compared to corresponding period last year. The increase in revenue was mainly due to:

- (i) revenue growth from Festival Walk, Gateway Plaza and Sandhill Plaza as a result of higher rent;
- (ii) contribution from the Japan Properties following the completion of acquisition on 25 May 2018: and
- (iii) offset by lower average rate of HKD and RMB.

For 2Q FY18/19, Festival Walk, Gateway Plaza, Sandhill Plaza and the Japan Properties made up 61.0%, 21.0%, 6.0% and 12.0% (2Q FY17/18: 70.0%, 23.0%, 7.0% and nil) of the portfolio gross revenue respectively.

Property operating expenses increased by \$\$3.8 million or 21.8% to \$\$21.0 million for 2Q FY18/19 compared to the corresponding period last year. The increase in property operating expenses was mainly attributable to:

- (i) the acquisition of the Japan Properties;
- (ii) higher marketing and promotional expenses at Festival Walk;
- (iii) higher property maintenance expenses; and
- (iv) offset by lower average rate of HKD and RMB.

Net property income for 2Q FY18/19 increased by S\$12.7 million or 18.0% to S\$83.6 million, compared to the corresponding period last year.

Net foreign exchange loss of S\$0.5 million for the period (2Q FY17/18: gain of S\$0.9 million) was mainly due to the net realized exchange loss of S\$0.4 million (2Q FY17/18: gain of S\$1.0 million) from the settlement of currency forward contracts to hedge HKD, RMB and JPY distributable income.

Finance costs increased by S\$2.0 million compared to the corresponding period last year mainly due to:

- (i) finance costs on the borrowings to fund the acquisition of the Japan Properties (S\$1.2 million); and
- rising interest rate on floating rate debt mitigated by the refinancing of borrowings at lower cost of debt (\$\$0.6 million).

Net loss in fair value of financial derivatives of S\$1.4 million relates to the mark-to-market movement of currency forward contracts to hedge currency exposures of future HKD, RMB and JPY distributable income.

After taking into account the distribution adjustments, the distributable income to Unitholders for 2Q FY18/19 increased by 15.8% to S\$60.8 million, and the distribution per unit grew by 3.1% compared to the corresponding period last year, from 1.868 cents per unit to 1.926 cents per unit.

#### c. Financial position as of 30 September 2018 vs 31 March 2018

Total assets at \$\$7,420.7 million as of 30 September 2018, was \$\$897.9 million higher compared to 31 March 2018, mainly due to the increase in investment properties of \$\$898.4 million mainly arising from:

- (i) acquisition of the Japan Properties of S\$777.5 million; and
- (ii) net translation gain of S\$120.3 million from the stronger HKD and JPY, offset by the weaker RMB.

Group total liabilities amounted to \$\$3,228.9 million as of 30 September 2018, \$\$594.9 million higher compared to 31 March 2018, primarily due to the following:

- (iii) increase in borrowings of S\$537.6 million due to net proceeds from borrowings of S\$469.4 million to partially fund the acquisition of the Japan Properties, translation loss of S\$72.0 million arising from the stronger HKD and translation loss of JPY during the period offset by the weaker RMB; and
- (iv) increase in trade and other payables of S\$38.4 million mainly due to tenancy deposits and advanced rent relating to the Japan Properties, following the completion of the acquisition on 25 May 2018.
- (v) increase in current income tax liabilities of S\$5.4 million mainly due to provision of corporate tax.

Net assets attributable to Unitholders increased by \$\$298.0 million to \$\$4,186.7 million as of 30 September 2018, mainly due to units issued pursuant to the private placement to partially fund the acquisition of the Japan Properties, units issued in lieu of management and acquisition fees, returns and net translation gain for the period and offset by distribution payments to Unitholders.

Non-controlling interests refer to 1.53% effective interest held by MIJ through its non-managing member interest share of the net asset value of the Japan Properties.

### 9. Variance from Previous Forecast / Prospect Statement

MNACT has not provided any forecast to the market.

10. Commentary on the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting and the next 12 months

According to the International Monetary Fund's latest outlook, global economic growth is expected to ease to 3.7%<sup>1</sup> in 2018 from an earlier forecast of 3.9%, on the back of global trade tensions and rising interest rates. The increasing global uncertainties and market volatilities could impact the economic forecast going forward. For FY18/19, MNACT's assets are expected to remain resilient and offer sustainable and stable returns.

To mitigate the impact of interest rate hikes and foreign exchange volatility, the Manager has hedged interest costs for approximately 78% of MNACT's debt, and about 80% of MNACT's expected FY18/19 distributable income has been hedged into SGD as of 30 September 2018.

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<sup>&</sup>lt;sup>1</sup> International Monetary Fund, World Economic Outlook Update (October 2018).

#### 11. Distributions

(a) Current financial period

Any distributions declared for the current financial period? Yes

Name of distribution: 12th distribution for the period from 1 July 2018 to 30 September

2018

Distribution types: Income / Capital

Distribution rate: Period from 1 July 2018 to 30 September 2018

Tax-exempt income: 1.822 cents per unit

Capital: 0.104 cents per unit

(Being 100% of MNACT's Distributable Income for the period)

Par value of units: Not meaningful.

Tax rate: Not applicable.

(b) Corresponding period of the preceding financial period

Any distributions declared for the corresponding period of the immediate preceding

financial period? Yes

Name of distribution: 9th distribution for the period from 1 April 2017 to 30 September

2017

Distribution types: Income / Capital

Distribution rate: Period from 1 April 2017 to 30 September 2017

Tax-exempt income: 3.021 cents per unit

Capital: 0.693 cents per unit

(Being 100% of MNACT's Distributable Income for the period)

Par value of units: Not meaningful.

Tax rate: Not applicable.

(c) Date payable: 26 November 2018

(d) Book closure date: 5 November 2018

12. If no distribution has been declared/(recommended), a statement to that effect.

Not applicable.

# 13. a. Segment Revenue and Results (MNACT Group)

	1H FY18/19		1H FY1	Y17/18 2Q FY		8/19	2Q FY17/18	
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%
Gross Revenue								
Retail	108,108	54.3	106,377	60.1	55,377	52.9	52,742	59.9
Office	83,706	42.1	63,611	35.9	45,311	43.4	31,498	35.7
Others <sup>1</sup>	7,208	3.6	7,028	4.0	3,916	3.7	3,873	4.4
	199,022	100.0	177,016	100.0	104,604	100.0	88,113	100.0

	1H FY18/19		1H FY1	Y17/18 2Q F		8/19	2Q FY17/18	
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%
Net Property Income								
Retail	89,213	55.6	87,686	61.4	45,279	54.2	43,063	60.7
Office	68,199	42.5	52,351	36.6	36,654	43.8	26,064	36.8
Others <sup>1</sup>	3,022	1.9	2,845	2.0	1,708	2.0	1,777	2.5
	160,434	100.0	142,882	100.0	83,641	100.0	70,904	100.0

### Footnote:

# b. Geographical breakdown (MNACT Group)

	1H FY18/19		1H FY1	(17/18 2Q FY		8/19	2Q FY17/18	
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%
Gross Revenue								
Hong Kong SAR	125,020	62.8	123,313	69.7	64,177	61.4	61,536	69.8
People's Republic of China	56,477	28.4	53,703	30.3	27,956	26.7	26,577	30.2
Japan	17,525	8.8	-	-	12,471	11.9	-	-
	199,022	100.0	177,016	100.0	104,604	100.0	88,113	100.0

	1H FY18/19		1H FY1	7/18	2Q FY18/19		2Q FY17/18	
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%
Net Property Income								
Hong Kong SAR	100,600	62.7	98,988	69.3	51,188	61.2	49,047	69.2
People's Republic of China	46,391	28.8	43,894	30.7	22,903	27.4	21,857	30.8
Japan	13,443	8.5	-	-	9,550	11.4	-	-
	160,434	100.0	142,882	100.0	83,641	100.0	70,904	100.0

<sup>&</sup>lt;sup>1</sup> Others comprised car park revenue and ice rink income.

### 14. General mandate relating to Interested Person Transactions

MNACT has not obtained a general mandate from Unitholders for Interested Person Transactions other than the Exempted Agreements as disclosed in the Prospectus.

### 15. Confirmation pursuant to Rule 720(1) of the Listing Manual

The Manager confirms that it has procured undertakings from all its directors and executive officers in the form as set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

#### 16. Confirmation by the Board

The Board of Directors of the Manager has confirmed that, to the best of their knowledge, nothing has come to their attention which may render these interim financial results to be false or misleading in any material aspect.

This release may contain forward-looking statements that involve risks and uncertainties. Future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/ distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employees' wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management of future events.

By Order of the Board Wan Kwong Weng Joint Company Secretary Mapletree North Asia Commercial Trust Management Ltd. (Company Registration No. 201229323R) As Manager of Mapletree North Asia Commercial Trust

26 October 2018